

#### November 13, 2024

To BSE Limited Listing Department P.J Tower, Dalal Street Mumbai – 400001 Stock Symbol -540047 To National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G BandraKurla Complex, Bandra (E), Mumbai – 400051 Stock Symbol –DBL

#### Sub: -Investor Presentation

Pursuant to regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclose herewith a copy of the Investor Presentation for the quarter and half year ended September 30, 2024, which will be uploaded to our website <u>http://www.dilipbuildcon.com</u>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited

Abhishek Shrivastava Company Secretary

**Encl : Investor Presentation 30.09.2024** 



#### Regd. Office :

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## **DILIP BUILDCON LIMITED**

#### Earnings Presentation Q2 & H1 FY25

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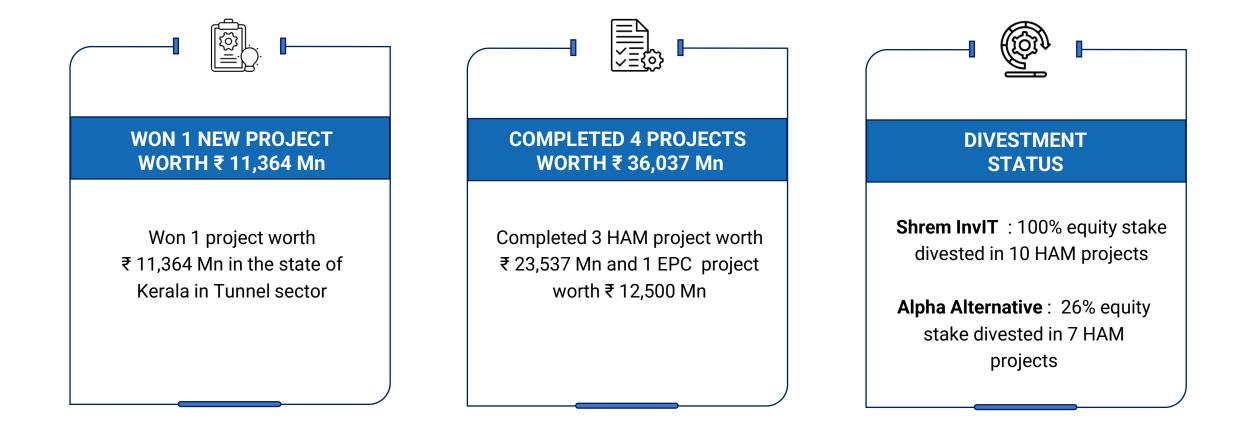
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## **Business Highlights**

DILIP BUILDCON LIMITED INFRASTRUCTURE & BEYOND







#### (₹ in Mn.)

Project Name	Туре	State	Name of Employer	Contract Value excluding GST	Period in which order won
Construction of Twin Tube Uni-directional Tunnel in the Kozhikode and Wayanad Districts of Kerala State	Tunnel	Kerala	Konkan Railway Corporation Ltd.	11,364	Q2-FY25

#### Notes:

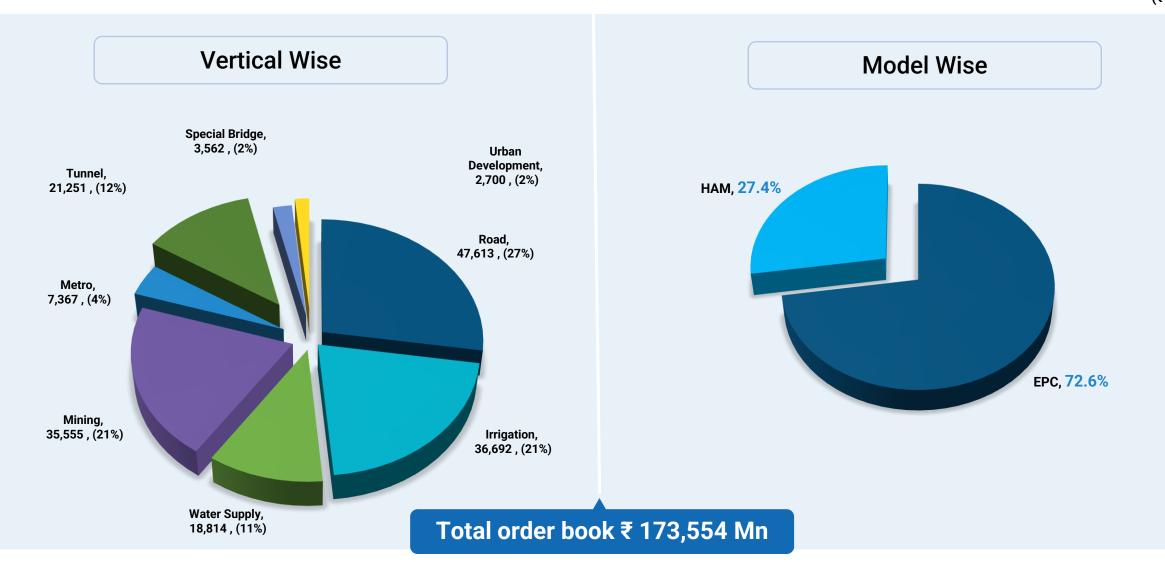
- ✓ DBL-STL consortium has declared L-1 from BSNL Bharat Net phase III project funded by USOF with value of Rs 16,253.60 Mn (Inc GST), where in the DBL Portion is about 70%.
- The company withdrawn from an order of railway (New BG Double Railway Line of HORC Project Prithla to Dhulawat Rs 9,258 Mn) due to unexpected delay in issuance of LOA by the Authority.



#### (₹ in Mn.)

Name of the Employer	Project Name	State	Type of Work	EPC Cost excluding GST	Scheduled COD with EOT/ Grace period	Actual Completion Date	Early Completion Days
National Highways Authority of India	Villupuram-Puducherry	Tamilnadu & Puducherry	HAM	7,621	04.04.2024	04.04.2024	-
Uttar Pradesh Expressways Industrial Development Authority	Gorakhpur Link expressway (Package II)	Uttar Pradesh	EPC	12,500	09.06.2024	09.05.2024	30
National Highways Authority of India	Bangalore Malur Highways	Karnataka	НАМ	7,380	30.06.2024	15.05.2024	-
National Highways Authority of India	Malur Bangarpet Highways	Karnataka	HAM	8,536	30.06.2024	16.05.2024	-
	TOTAL			36,037			







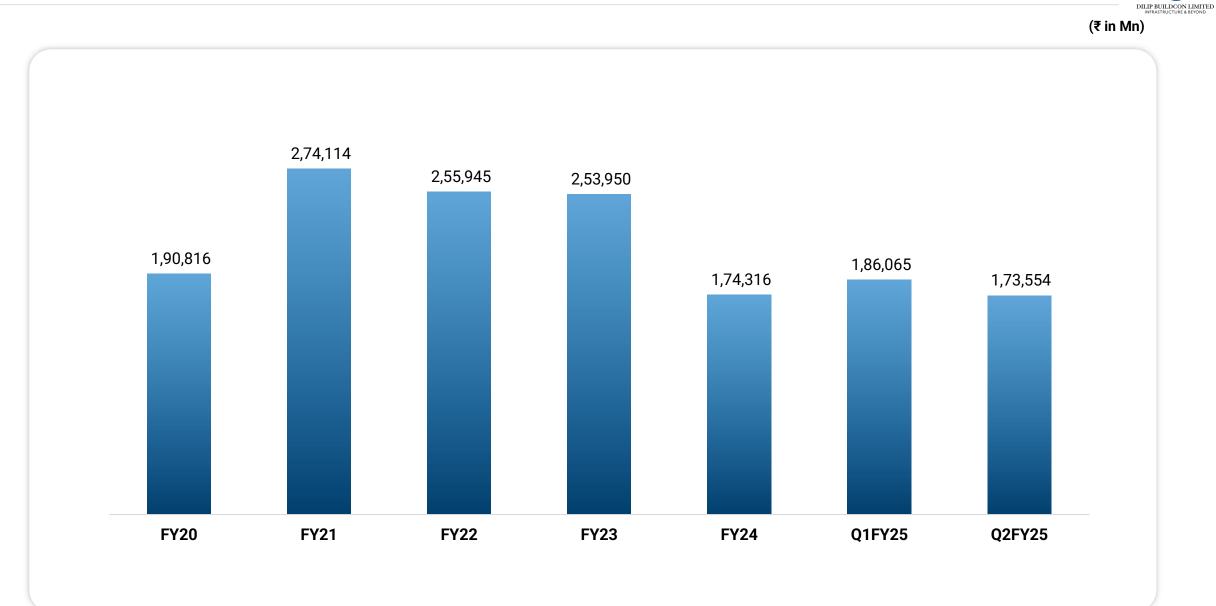
#### Business Division wise order book – ₹ 173,554 Mn.





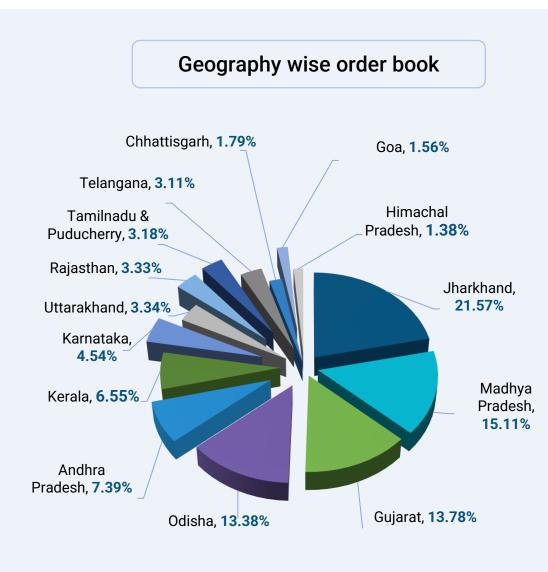
#### Business Division wise order book – ₹ 173,554 Mn.





#### Order Book as on 30<sup>th</sup> September 2024





				(* 11 1911)
State	Completed as on 30.09.2024	Ongoing Gross 30.09.2024	Order Book as on 30.09.2024	% to Total Order Book
Jharkhand	16,128	58,447	37,439	21.57%
Madhya Pradesh	1,58,089	61,593	26,228	15.11%
Gujarat	20,673	51,466	23,907	13.78%
Odisha	12,879	23,336	23,217	13.38%
Andhra Pradesh	42,795	23,796	12,826	7.39%
Kerala	-	11,364	11,364	6.55%
Karnataka	82,749	21,239	7,878	4.54%
Uttarakhand	-	11,919	5,790	3.34%
Rajasthan	9,433	18,265	5,776	3.33%
Tamilnadu & Puducherry	10,141	13,651	5,527	3.18%
Telangana	28,433	12,306	5,405	3.11%
Chhattisgarh	17,068	9,252	3,102	1.79%
Goa	15,281	2,700	2,700	1.56%
Himachal Pradesh	1,187	5,687	2,394	1.38%
Bihar	11,430	-	-	-
Haryana	4637	-	-	-
Maharashtra	94,718	-	-	-
Punjab	12,555	-	-	-
West Bengal	6,132			
Uttar Pradesh	63682	-	-	-
Total	608,009	325,021	173,554	100.00%

### NHAI/MoRTH-HAM Portfolio



**(₹ in Mn**.)

Sr No.	Particulars	Bid project cost	Remarks
1	26 Completed HAM Projects	304,834	<ul> <li>19 HAM Projects:</li> <li>Shrem Group/Shrem InvIT - 16 Projects -100% Divested</li> <li>Cube Highways-3 Projects -100% Divested</li> <li>7 HAM Projects:</li> <li>7 HAM Project - 26% divested to Alpha Alternative</li> </ul>
2	12 Under Construction HAM Projects	159,877	<ul> <li>1 HAM Project- PCOD is expected in Q3 FY25</li> <li>11 HAM Projects under construction</li> </ul>
	Total	464,711	



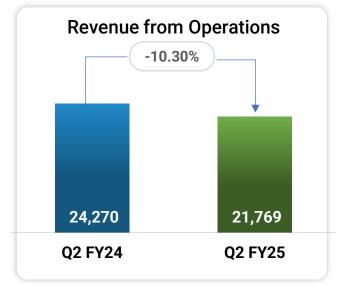
# **Financial Highlights**

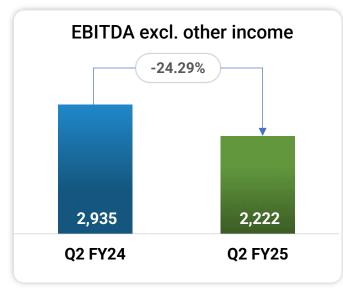


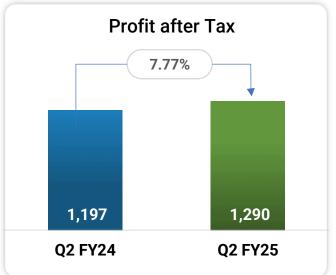
### **Standalone Financials**



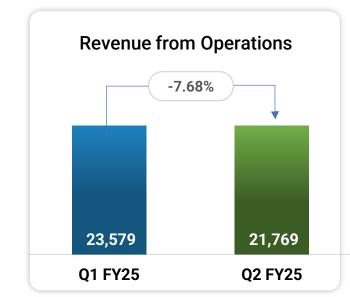


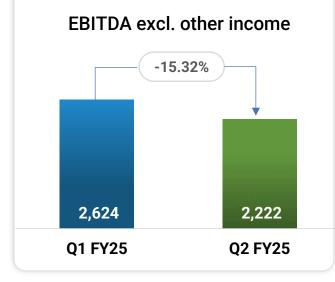


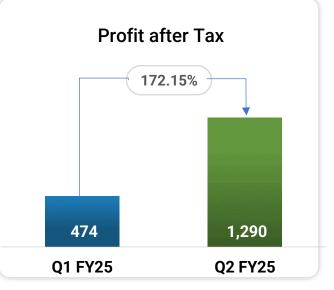










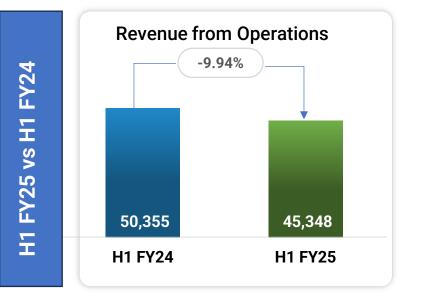


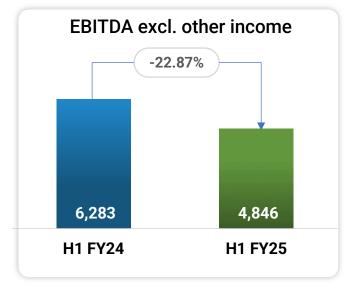
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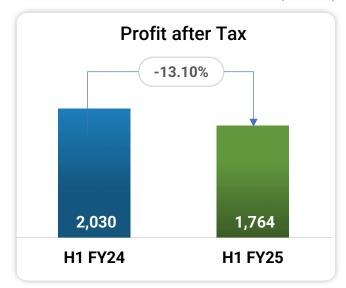
| EARNINGS PRESENTATION Q2 FY25 | 14 |



(₹ in Mn)



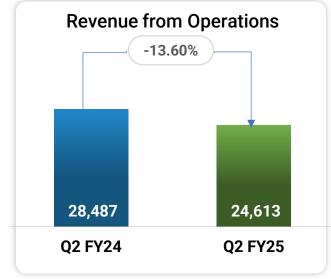


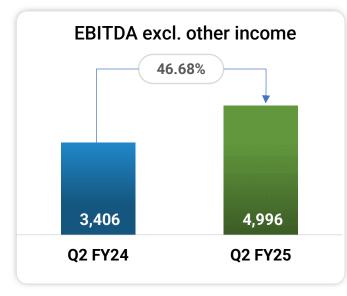


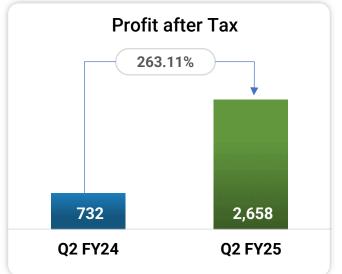
### **Consolidated Financials**













 Revenue from Operations

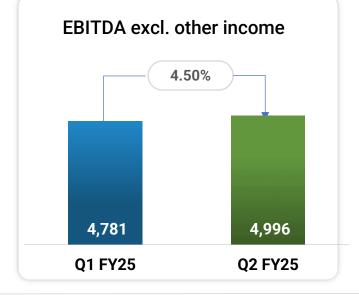
 -21.47%

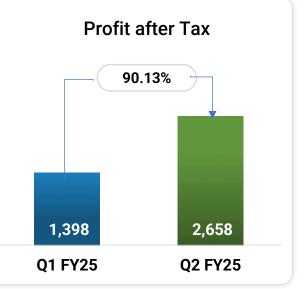
 31,342

 24,613

 Q1 FY25

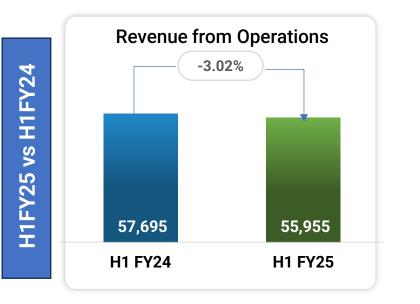
 Q2 FY25

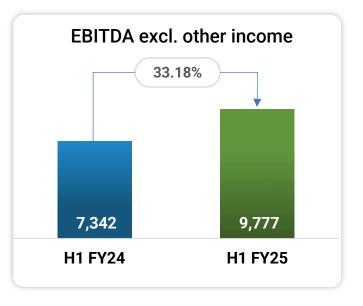


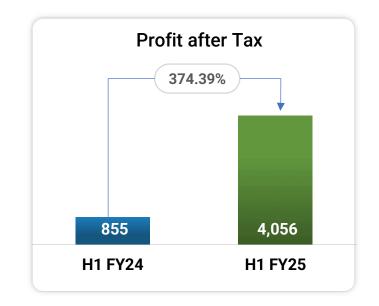




(₹ in Mn)









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Particulars	Q2 FY25	Q2 FY24	Y-o-Y%	Q1 FY25	Q-o-Q%	H1 FY25	H1 FY24	Y-o-Y%	FY24
Revenue	21,769	24,270	-10.30%	23,579	-7.68%	45,348	50,355	-9.94%	1,05,373
Less:- Operating expenses	19,547	21,335	-8.38%	20,955	-6.72%	40,502	44,072	-8.10%	92,381
EBITDA excl. other income	2,222	2,935	-24.29%	2,624	-15.32%	4,846	6,283	-22.87%	12,992
EBITDA Margin (%)	10.21%	12.09%	-1.88%	11.13%	-0.92%	10.69%	12.48%	-1.79%	12.33%
Add:- Other Income	208	345	-39.71%	130	60.00%	338	530	-36.23%	1,129
Less:- Depreciation	735	906	-18.87%	762	-3.54%	1497	1,833	-18.33%	3,476
Less:- Interest	1,229	1,280	-3.98%	1,191	3.19%	2,420	2,654	-8.82%	5,016
Profit/(loss) before exceptional items and tax	466	1094	-57.40%	801	-41.82%	1,267	2,326	-45.53%	5,629
Add:- Exceptional items	978	364	168.68%	-	-	978	364	168.68%	730
Profit/(loss) before tax	1,444	1,458	-0.96%	801	80.27%	2,245	2,690	-16.54%	6,359
Less:- Tax Expenses	154	261	-41.00%	327	-52.91%	481	660	-27.12%	2,139
Profit/(loss) after tax	1,290	1,197	7.77%	474	172.15%	1,764	2,030	-13.10%	4,220
PAT Margin (%)	5.93%	4.93%	1.00%	2.01%	3.92%	3.89%	4.03%	-0.14%	4.00%

### **Consolidated Profit & Loss**



								(र In	······
Particulars	Q2 FY25	Q2 FY24	Y-o-Y%	Q1 FY25	Q-o-Q%	H1 FY25	H1 FY24	Y-o-Y%	FY24
Revenue from Operations	24,613	28,487	-13.60%	31,342	-21.47%	55,955	57,695	-3.02%	1,20,119
Add:- Other income	587	455	29.01%	202	190.59%	789	691	14.18%	1,442
Total Income	25,200	28,942	-12.93%	31,544	-20.11%	56,744	58,386	-2.81%	1,21,561
Less:- Expenses									
Cost of materials consumed	16,848	23,719	-28.97%	25,086	-32.84%	41,934	47,067	-10.91%	1,00,028
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(154)	(121)	27.27%	(127)	21.26%	(281)	570	-149.30%	574
Employee benefits expense	535	871	-38.58%	510	4.90%	1045	1489	-29.82%	2,145
Finance costs	3,222	2,606	23.64%	2,972	8.41%	6,194	5,169	19.83%	10,125
Depreciation and amortization expense	856	964	-11.20%	876	-2.28%	1732	1933	-10.40%	3,788
Other expenses	2,388	612	290.20%	1,092	118.68%	3480	1228	183.39%	3,160
Total expenses	23,695	28,651	-17.30%	30,409	-22.08%	54,104	57,456	-5.83%	1,19,820
Profit/(loss)before exceptional items and tax	1,505	291	417.18%	1,135	32.60%	2,640	930	183.87%	1,741
Add:- Exceptional items	1584	893	77.38%	-	100.00%	1584	893	77.38%	3,177
Profit Before Tax	3,089	1,184	160.90%	1,135	172.16%	4,224	1,823	131.71%	4,918
Less:- Tax expenses	431	452	-4.65%	-263	-263.88%	168	968	-82.64%	2,908
Share of Profit / (Loss) of associates	-	-	-	-	-	-	-	-	-
Profit After Tax	2,658	732	263.11%	1,398	90.13%	4,056	855	374.39%	2,010

### Standalone Balance Sheet



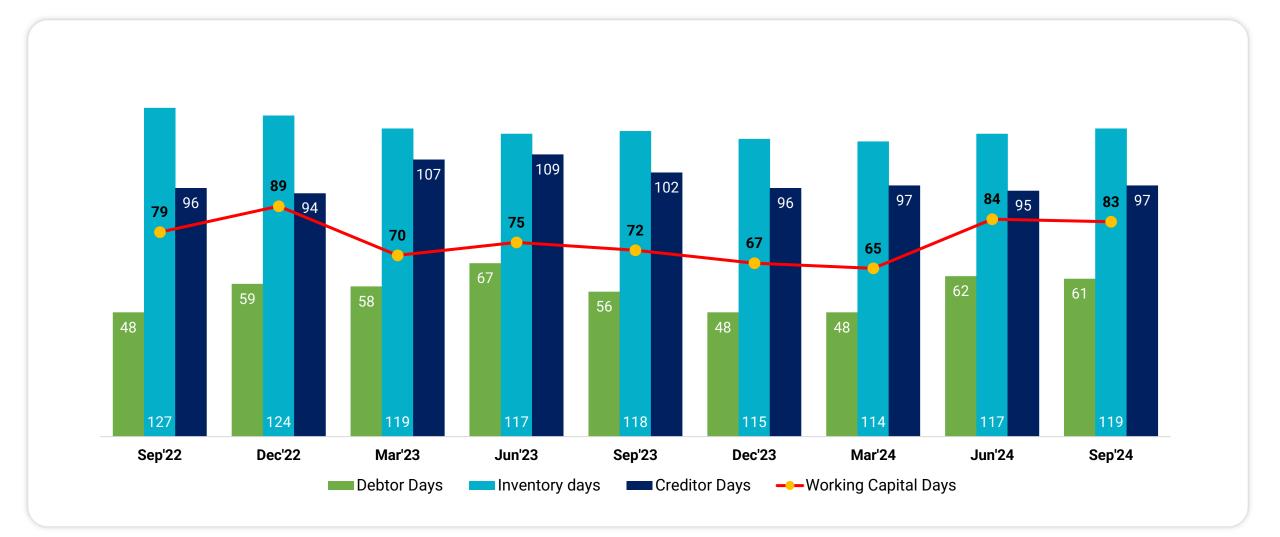
Particulars	Sep'24	Jun'24	Mar'24
ASSETS			
Non-current assets			
(a) Property, plant and equipment	9,951	10,639	11,195
(b) Capital work in progress	799	9	-
(c) Other Intangible Assets	4	5	5
(d) Financial assets			
(i) Investments	16,660	14,908	13,944
(ii) Other	1,835	1,763	1,795
(e)Deferred tax assets (net)	540	368	273
(f) Other non-current asset	3,770	3,749	3,948
TOTAL NON-CURRENT ASSETS	33,559	31,441	31,160
Current assets			
(a) Inventories	33,301	33,449	33,499
(b) Financial assets			
(i) Trade receivables	16,939	17,657	13,917
(ii) Cash and cash equivalent	1098	809	937
(iii) Other bank balances	2,290	2,634	2,580
(iv) Loans	6,934	7,572	6,710
(v) Others financial assets	12,545	12,606	12,617
(c) Current tax asset (net)	1,844	1,738	1,469
(d) Other current assets	13,153	11,653	10,477
TOTAL CURRENT ASSETS	88,104	88,118	82,206
Non-current assets held for sale	-	182	182
TOTAL ASSETS	121,663	119,741	113,548

Particulars	Sep'24	Jun'24	Mar'24
	Sep 24	Juli 24	
EQUITY AND LIABILITIES			
Equity	4.440		1 460
(a) Equity share capital	1,462	1,462	1,462
(b) Other equity	52,155	50,956	50,403
TOTAL EQUITY	53,617	52,418	51,865
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	708	327	392
(ii) Other Financial liabilities	15	22	30
(b) Provisions	284	242	268
(c) Other non-current liabilities	1,983	2,602	2,503
TOTAL NON CURRENT LIABILITIES	2,990	3,193	3,193
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	25,572	25,381	18,273
(ii) Trade payable	27,076	27,026	28,442
(iii) Other financial liabilities	896	866	926
(b) Other current liabilities	11,418	10,766	10,753
(c) Provisions	94	91	96
TOTAL CURRENT LIABILITIES	65,056	64,130	58,490
Liabilities in respect of non current assets classified as held for sale	-	-	-
Total Liabilities	68,046	67,323	61,683
TOTAL EQUITY AND LIABILITIES	121,663	119,741	113,548

### Standalone Cash Flow



Particulars	Q2 FY25	Q1 FY25	H1 FY25	Particulars	Q2 FY25	Q1 FY25	IP BUILDCON LIMITED H1 FY25
CASH FLOW FROM OPERATING ACTIVITIES				CASH FLOW FROM INVESTING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	1,444	801	2,245	Purchase of Fixed Assets	(78)	(384)	(462)
Adjustments for:				Sale of Fixed Assets	68	31	99
Depreciation	734	762	1,496	Expenditure on Capital work in progress	(790)	(9)	(799)
Interest Income	(199)	(121)	(320)	Purchase of Investments	(2108)	(854)	(2,962)
Finance Income due to Unwinding of security deposit & Financial asset	(1)	(5)	(6)	Sale of Investments	1626	-	1,626
(Profit)/Loss on sale of fixed assets	20	63	83	Interest Received	199	121	320
Interest expense	1,228	1,192	2,420	NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	(1,083)	(1,095)	(2,178)
Provision for Expected Credit Loss	159	148	307	CASH FLOW FROM FINANCING ACTIVITIES			
Remeasurements gains /( losses) on postemployment benefits	(26)	13	(13)	Proceeds from Equity	-	-	-
Bad Debts Written Off	-	-	-	Proceeds from Warrants	-	-	-
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	(977)	-	(977)	Increase/(Decrease)- Long Term Borrowings	381	(65)	316
Operating Profit Before Working Capital Changes	2,382	2,853	5,235	Increase/(Decrease)- Short Term Borrowings	344	7,381	7,725
Working Capital Changes				Increase/(Decrease)- Current Maturities of Long-term	(153)	(274)	(427)
(Increase)/Decrease in Current & Non- Current Assets	(297)	(5,850)	(6,147)	Borrowings	, <i>,</i>	、 <i>,</i>	
Increase/(Decrease) in Current & Non-Current Liabilities	107	(1,373)	(1,266)	Interest paid	(1,228)	(1,192)	(2,420)
Increase/(Decrease) in Provisions	44	(30)	14	Finance Income due to Unwinding of security deposit & Financial asset	1	5	6
Cash generated from operations	2,236	(4,400)	(2,164)	Dividend paid	(146)	-	(146)
Income tax refund/(paid)	(407)	(433)	(840)	NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	(801)	5,855	5,054
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	1,829	(4,833)	(3,004)	NET CASH FLOW (A+B+C)	(55)	(73)	(128)



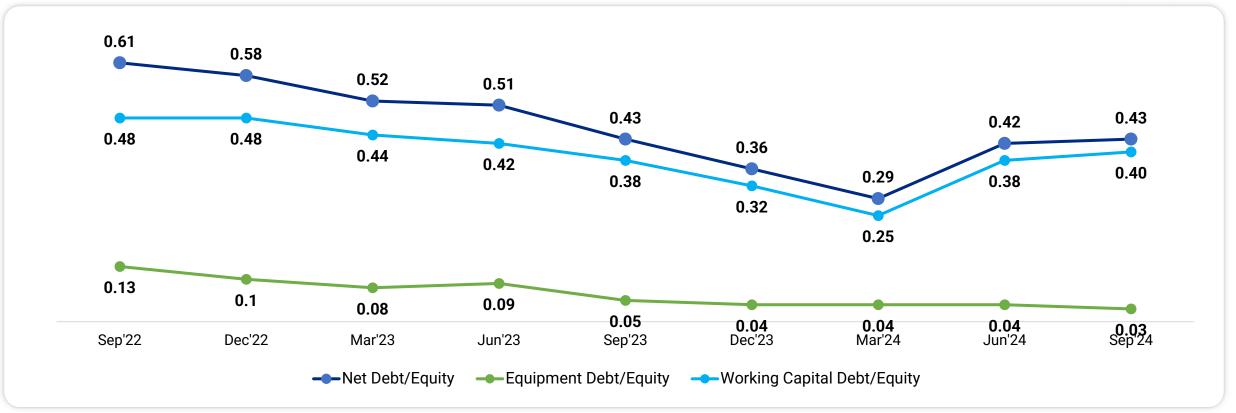
Net working capital days Decreased from 84 days as on Jun'24 to 83 days as on Sep'24

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(₹ in Mn.)



Particulars	Sep'22	Dec'22	Mar'23	Jun'23	Sep'23	Dec'23	Mar'24	Jun'24	Sep'24
Net Debt	27,064	25,914	23,760	23,818	20,732	18,208	15,149	22,265	22,898
Equity	44,222	45,012	46,031	46,923	48,131	50,514	51,865	52,418	53,617

Net debt to equity ratio increased to .43 as on Sep'24 vis-à-vis 0.42 as on Jun'24



Mine Development and Operator (MDO)-Business Update





## MDO Business- ₹ 957,000 Mn\*

	Mine Development and Operator (MDO)					
Pachhwara Central Coal Mine MDO (7 MMT PA) Coal Reserves - 382.81 MMT	Block Name	Concession tenure,Peak Capacity & Total Qty	Coal Production		Balance Contract Price	
			Year	Contracted Coal Production	Actual/Planne d Coal Production	
Development and Operation of Siarmal Open Cast Project MDO (50 MMT PA) Coal Reserves – 1,091 MMT	(Basundhara Area, LB - 50 MMT Pe Capacity	<ul><li>(up to FY-48)</li><li>50 MMT Peak Capacity</li><li>Total Qty 1,091</li></ul>	<ul> <li>FY 2024</li> <li>FY 2025</li> <li>FY 2026</li> <li>FY 2027</li> <li>FY 2028</li> <li>FY 2029- 2048</li> </ul>	<ul> <li>5 MMT</li> <li>10 MMT</li> <li>16 MMT</li> <li>25 MMT</li> <li>35 MMT</li> <li>50 MMTPA</li> </ul>	<ul> <li>7.24 MMT</li> <li>18 MMT</li> <li>25 MMT</li> <li>30 MMT</li> <li>35 MMT</li> <li>50 MMTPA</li> </ul>	~₹ 520,000 Mn. at Current Price
	Pachhwara (District Pakur, Jharkhand	<ul> <li>55 Years (up to FY- 77)</li> <li>7 MMT Peak Capacity</li> <li>Total Qty</li> </ul>	<ul> <li>FY 2024</li> <li>Till FY 2077</li> </ul>	<ul><li>7 MMT</li><li>7 MMT PA</li></ul>	<ul><li> 4.6 MMT</li><li> 7 MMT PA</li></ul>	~₹ 437,000 Mn. at Current Price
* At Current Price and balance qty as on 30 <sup>th</sup> September 2024	State)	382.81 MMT			L EARNINGS PRESENTA	FION 02 FY25 1 25 1

## **MDO - Performance**



#### Siarmal MDO

Production	Unit	Q2 FY25	Q1 FY25	H1FY25	FY23-24
Over Burden Removal	MN.BCM	3.11	4.49	7.60	9.14
Coal Production	ММТ	4.17	3.23	7.40	7.24

#### Pachhwara MDO

Production	Unit	Q2 FY25	Q1 FY25	H1FY25	FY 23-24
Over Burden Removal	MN.BCM	1.50	1.81	3.31	3.11
Coal Production	ММТ	1.33	1.48	2.81	4.60



## **Equity and Divestment Tracker**



	Total Equity		Equity Invested (Equity+USL+NCD) Upto Sep-24					Balance	H2 FY 25	FY 26	FY 27	₹ in Mn. FY 28 -FY 30
Particulars	Require ment	Total Equity Invested till Sep-24	DBL	DBL Infra Assets (100% Subsidiary)	DBL Infratech (100% Subsidiary)	DBL Infra Venture ) (100% Subsidiary)	Divested to Alpha	Equity Required	Projected	Projected	Projected	Projected
		(A+B+C+D+E)	А	В	С	D	E					
19 HAM Projects	23,944	17,194	12,726	679	1,038	1,715	1,036	6,750	1,972	3,464	1,315	-
ZOTL*	2,439	6	6	-	-	-	-	2433	4	1213	538	678
Siarmal Coal – MDO Project	5,767	1,639	1,639					4,128	1,360	587	1,254	927
Total Equity Commitment	32,150	18,839	14,371	679	1,038	1,715	1,036	13,311	3,336	5,264	3,107	1,605
Inflows from	Divestm	ent, Warra	nts and	Distributio	on from Ir	vIT Units						
Alpha Alternativ	/e - 26% of	1 HAM Projec	ct						614	-	-	-
Alpha Alternativ	/e - 26% of	10 HAM Proje	ects						-	~2,810	~2,690	-
Alpha Alternativ	ve- Warrant	s balance rec	eivable						-	4,000	-	-
Distribution from	m Shrem In	vIT Units							508	~943	~943	~2,829
Distribution from	m Alpha-DB	BL InvIT-Units							-	~2,800	~3,650	~12,000
Total Projected	d Sources								1,122	7,743	4,593	14,829
*Zuari Observatory	Towers Limit	ed										

\*Zuari Observatory Towers Limited

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### 8-HAM Projects



Sr. No	Project Name	PCOD Status	NHAI NOC Status	Divestment Status
1	Dodaballapur- Hoskote Highways Private Limited	Received	Received	26% divested to Alpha
2	Repallewada Highways Limited	Received	Received	26% divested to Alpha
3	Dhrol Bhadra Highways Limited	Received	Received	26% divested to Alpha
4	Bangalore Malur Highways Limited	Received	Received	26% divested to Alpha
5	Malur Bangarpet Highways Limited	Received	Received	26% divested to Alpha
6	DBL Viluppuram Highways Limited	Received	Received	26% divested to Alpha
7	Narenpur Purnea Highways Private Limited	Received	Received	26% divested to Alpha in Oct-24
8	DBL Poondiyankuppam Highways Limited*	Awaited	Awaited	Awaited

### **10- HAM Projects**



Sr. No	Project Name	Appointed Date	Expected COD
1	Bangarupalem Gudipala Highways Limited	04.10.2022	31.03.2025
2	Sannur Bikarnakette Highways Limited	10.10.2022	30.06.2025
3	Raipur-Visakhapatnam-CG-2 Highways Limited	09.01.2023	31.03.2025
4	Maradgi S Andola-Baswantpur Highways Limited	24.04.2023	30.06.2025
5	Mehgama-Hansdiha Highways Limited	09.05.2023	30.06.2025
6	Karimnagar-Warangal Highways Limited	18.07.2023	31.03.2026
7	Urga-Pathalgaon Highways Limited	10.02.2024	31.03.2026
8	Bengaluru Vijayawada Expressway Package 1 Limited	05.02.2024	28.02.2026
9	Bengaluru Vijayawada Expressway Package 4 Limited	05.02.2024	28.02.2026
10	Bengaluru Vijayawada Expressway Package 7 Limited	07.03.2024	31.03.2026

### New HAM



Sr. No	Project Name	Appointed Date
1	Dharmapuri - Salem Thoppur Ghat Limited	Awaited



During December 22, DBL Group signed definitive agreements with Shrem InvIT for divestment of 10 HAM Projects for a Valuation of ₹ 23,490 Mn

10 Projects Divested With Final Valuation ₹ 22,136 Mn Against Investment of ₹ 16,931 Mn

✓ ₹ 9,981 Mn received as cash consideration

- ✓ ₹8,685 Mn received as Shrem InvIT Units
- ✓ ₹ 3,470 Mn as Deferred consideration\*

\*receivable on receipt of change in law approval from NHAI.

1 Project 51% equity shareholding transferred during Q2 FY25 and received consideration of ₹ 375 Mn



Strategic Partnership with Alpha Alternatives



#### Key Terms of strategic partnership

- Dilip Buildcon Limited (DBL) entering into a long-term strategic partnership in Nov-23 with Alpha Alternatives (AA) for construction, financing and monetization of road projects through an InvIT platform
- AA will invest upto Rs 20,000 Mn over the next 12-18 months across DBL and its projects through acquisition of:
  - ✓ 10% stake in DBL through preferential allotment of warrants
  - ✓ 26% stake in 8 operating HAM Projects
  - ✓ 26% stake in the existing 10 under construction HAM
     Projects
- The partnership will combine DBL's industry leading project selection, execution and management capabilities and AA's financial acumen, innovative structuring, and asset management competencies





## $\alpha_{\text{lph}}$ Alternatives



#### • 10% stake in DBL through preferential allotment of warrants

- AA with its associates invested ₹ 1,331.20 Mn in DBL on December 21, 2023 towards subscription of equity warrants of 1,62,29,862 (25% the total consideration payable).
- Balance 75% of the total consideration i.e. ₹ 3,993.00 Mn will be received as per the SEBI timelines i.e. within 18 months from the date of allotment of the equity warrants
- On investment of the balance consideration by AA with its associates, on conversion of the above equity warrants will represent 9.99% equity shareholding of the expended equity base of DBL.

#### • 26% stake in 8 HAM Projects & InvIT registration

- NHAI NOCs for the 7 completed HAM Projects Received and 26% Shareholding divested to Alpha against consideration of ₹ 3,973.62 Mn.
- Balance 1 HAM Project- the PCOD is expected in Nov 24. Post PCOD & subject to receipt of NOC from NHAI the company shall transfer 26% Shareholding to Alpha.
- Received SEBI approval for "Public Trust"
- 26% stake in 10 under construction HAM Projects
  - This will be undertaken based on the physical progress of the projects



# Key Projects Update





Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 30.09.2024
1	DBL Poondiyankuppam Highways Limited*	10th PM, 90% Physical Progress	15.11.2021	96.93
2	Bangarupalem Gudipala Highways Limited	9th PM, 80% Physical Progress	04.10.2022	86.76
3	Sannur Bikarnakette Highways Limited	5th PM, 40% Physical Progress	10.10.2022	44.03
4	Raipur-Visakhapatnam-CG-2 Highways Limited	6th PM, 50% Physical Progress	09.01.2023	56.64
5	Maradgi S Andola-Baswantpur Highways Limited	5th PM, 40% Physical Progress	24.04.2023	48.73
6	Mehgama-Hansdiha Highways Limited	7th PM, 60% Physical Progress	09.05.2023	61.64
7	Karimnagar-Warangal Highways Limited	4th PM, 40% Physical Progress	18.07.2023	46.93
8	Urga-Pathalgaon Highways Limited	2nd PM, 10% Physical Progress	10.02.2024	15.27
9	Bengaluru Vijayawada Expressway Package 1 Limited	3rd PM, 20% Physical Progress	05.02.2024	20.74
10	Bengaluru Vijayawada Expressway Package 4 Limited	3rd PM, 20% Physical Progress	05.02.2024	20.02
11	Bengaluru Vijayawada Expressway Package 7 Limited	2nd PM, 10% Physical Progress	07.03.2024	11.74
12	Dharmapuri - Salem Thoppur Ghat Limited	FC done	Awaited	-

#### \*PCOD expected in Q3 FY25

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Metro							
Project Name	Contract Value	Outstanding Order Book as on 30.09.2024	LOA Date	Date of Start	Schedule Date of Completion with EOT		
Bhopal Metro	2,206	166	Oct-18	Nov-18	Dec-24		
Indore Metro	2,044	128	Oct-18	Dec-18	Dec-24		
Surat Metro Rail Project, Phase-1 (Pkg-CS-6)	7,020	3,839	Oct-22	Oct-22	Dec-25		
Ahmedabad Metro Rail Project, Phase-2 (Package C3)	7,235	3,234	Oct-22	Oct-22	Oct-25		

Water Supply							
Project NameContract ValueOutstanding Order Book as on 30.09.2024LOA DateDate of StartSchedule Date of Completion with EO							
Gandhisagar-2 Multi-Village Water Supply Scheme	14,000	1,983	Aug-22	Aug-22	Jun-25		
Rewa bansagar Multi Village Scheme	19,471	8,558	Feb-23	Mar-23	Jun-25		
Narbada gambhir Multi Village	12,753	8,273	Sep-23	Sep-23	Aug-25		

Mining							
Project Name	Contract Value	Outstanding Order Book as on 30.09.2024	LOA Date	Date of Start	Schedule Date of Completion with EOT		
Siarmal Coal Mines Private Limited (MDO)- Development work	10,889	8,972	Mar-21	Jun-21	-		
Pachhwara Coal Mine Private Limited (MDO)*	12,388	12,338	-	-	-		
Siarmal Coal Mines Private Limited (MDO)*	14,245	14,245	-	-	-		

\*three years excavation and transportation orders value on rolling basis



#### **₹ in Mn**.

Special Bridge							
Project Name	Contract Value	Outstanding Order Book as on 30.09.2024	LOA Date	Date of Start	Schedule Date of Completion with EOT		
Extra-dosed bridge across Sharavathi backwaters	3,215	13	Jul-19	Dec-19	Mar-25		
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	16,965	3,550	Jul-20	Nov-20	Oct-26		

Tunnel							
Project Name	Contract Value	Outstanding Order Book as on 30.09.2024	LOA Date	Date of Start	Schedule Date of Completion with EOT		
Rishikesh to Karanprayag (Package 9)	11,919	5,790	Aug-20	Sep-20	Apr-26		
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	8,929	1,703	Dec-20	Jul-21	Sep-25		
Tunnels T14, T15 and T16 in Bilaspur	5,687	2,394	Feb-22	Mar-22	Sep-25		

Irrigation							
Project NameContract ValueOutstanding Order Book as on 30.09.2024LOA DateDate of StartSchedule Date of Completion with E							
Bhadbhut Barrage	37,212	16,834	July-20	July-20	Oct-26		
Malhargarh Lift irrigation	6,990	2,992	Aug-23	Aug-23	Jul-26		
Dewas III and IV Dams-Udaipur	3,969	3,969	Oct-23	Oct-23	Jun-27		
Machhrewa Irrigation Project Dam	4,129	4,129	Mar-24	Oct-24	Sep-29		



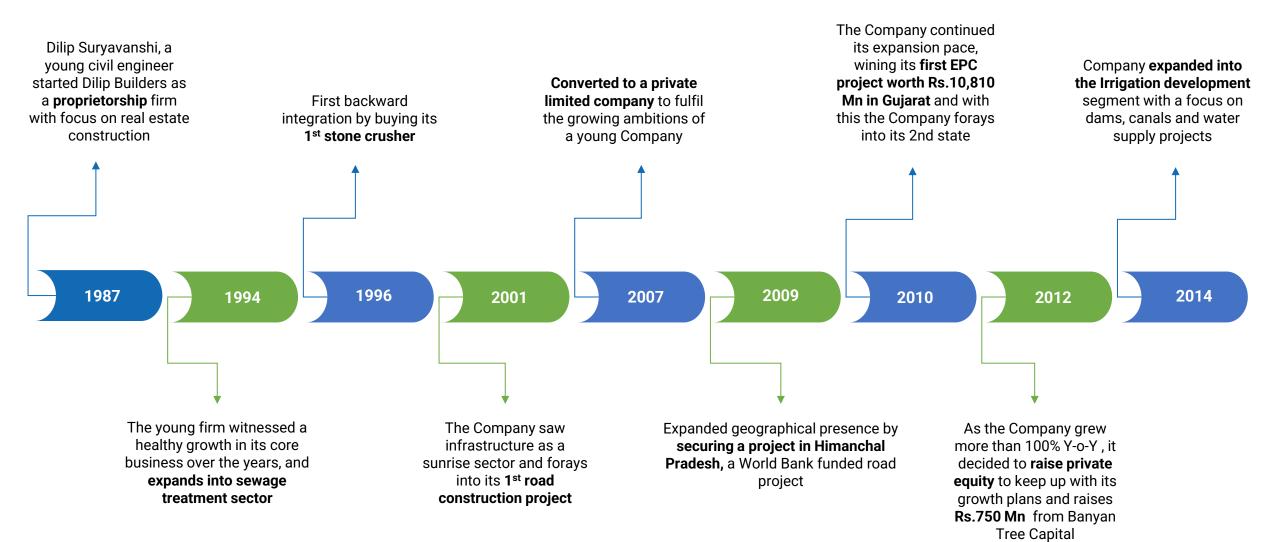
DILIP BUILDCON LIMITED INFRASTRUCTURE & BEYOND

# **Company Overview**



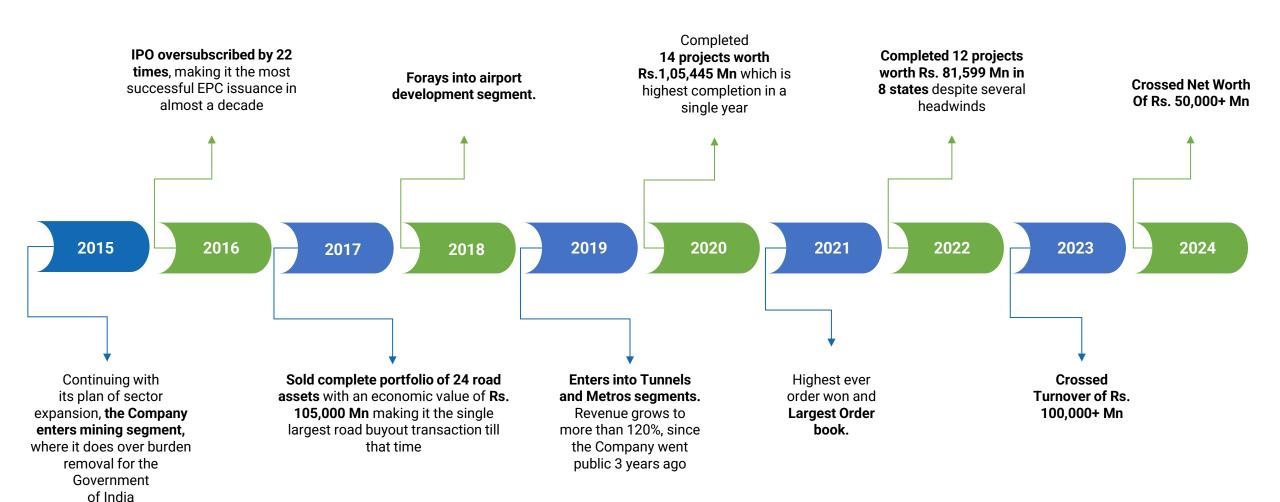
### DBL - Journey





DBL - Journey







To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture / material needed for our business. It helps us control costs and timelines.















#### Mr. Dilip Suryavanshi Chairman and MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 41 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



#### Mr. Devendra Jain MD & CEO

Devendra Jain is a Managing Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 24 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.



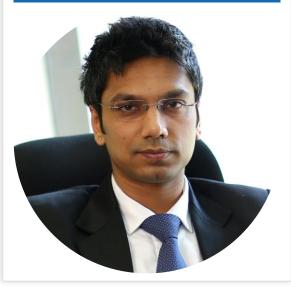


Bharat Singh President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 38 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.

Rohan Suryavanshi Head – Strategy & Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.





Karan Suryavanshi Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.



Sanjay Kumar Bansal, 48 years of age, joined DBL in 2022. He is a Chartered Accountant and holds a Bachelor's Degree in Science from Mohanlal Sukhadia University, Udaipur, having a total work experience of 22 years of handling Finance & Accounts which includes Corporate Finance, Treasury, Accounting, Taxation, Working Capital Management.





This presentation contains certain forward-looking statements regarding DBL's future business prospects and profitability. These statements are subject to a number of risks and uncertainties, and actual results may differ materially from those expressed or implied in the forward-looking statements.

The risks and uncertainties related to these statements include, but are not limited to, fluctuations in earnings, our ability to manage growth, competition, economic conditions, our ability to attract and retain skilled professionals, time and cost overruns on contracts, operational challenges, government policies and actions related to investments, fiscal deficits, regulatory changes, interest rates, and other macroeconomic factors. Past performance is not necessarily indicative of future results.

The company does not undertake any obligation to update or revise these forward-looking statements, nor to make any announcements in the event that any forward-looking statements become materially incorrect in the future.



### Thank You

#### **Dilip Buildcon Limited**

Mr. Gautam Jain

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